Professionalism within the Local Government

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Who am I? What am I responsible for?

- Fundamental question must be answered.
- What is the vision?
- Big Picture vs. Details
- Areas of overlap
- Overarching purpose
What is “Professionalism”?

Full Definition of professionalism

1: the *conduct*, aims, or qualities that characterize or mark a *profession* or a *professional* person (see [professional](#))

2: the following of a profession (as athletics) for gain or livelihood

Simple Definition of professionalism

: the skill, good judgment, and polite behavior that is expected from a person who is trained to do a job well
PROFESSIONALISM:
The strict adherence to courtesy, honesty and responsibility when dealing with individuals or other companies in the business environment.

- Appearance
- Work Ethics
- Communication
- Attitude
- Expertise

- Track and Field
- Athletics
- Musicians
- Academics
- Management
Who is a Person of Influence?
Public Servants are Leaders and Influencers.

- Integrity
- Nurturing
- Faith
- Listening
- Understanding
- Enlarging
- Navigating
- Connecting
- Empowering
- Reproducing
Self-Leadership:

- “The number one reason leaders are unsuccessful is their inability to lead themselves” - - Truett Cathy
- “All the significant battles are waged within the self” - - Sheldon Kopp
- “What we do on some great occasion will probably depend on what we already are; and what we are will be the result of previous years of self-discipline” - - H.P. Liddon

What does this look like on day to day basis?
Describe the ideal ‘growth’ environment:

Culture “A”
- Welcoming
- Respected
- Collaborative
- Appreciative

Culture “B”
- Excluded
- Criticized
- Disagreement
- Insulting
Seven Questions for a Successful Team

- Do I add value to others?
- Do I add value to the organization?
- Am I quick to give away the credit when things go right?
- Is our team consistently adding new members?
- Do I use my “bench” players as much as I could?
- Do many people on the team consistently make important decisions?
- Is our team’s emphasis on creating victories more than producing stars?
Being a part of a growth environment is a place where:

- Others are ahead of you
- You are still challenged
- Your focus is forward
- The atmosphere is affirming
- You are out of your comfort zone
- You wake up excited
- Failure is not feared
- Others are growing
- There is a willingness to change
- Growth is modeled and expected
Where do we go from here?
“The secret of getting ahead is getting started” — Mark Twain

- Ownership
- Commitment
- Intentionality
- Purpose
- Vision
- Drive

“It was character that got us out of bed, commitment that moved us to action, and discipline that enabled us to follow through.” — Zig Ziglar